BUSINESS PLANNING PROCESSES

Kent J. Sieffert Reg. No. 41,312

Telephone: 651.735.1100

Docket No.: 1028-005US01

Attorney/Agent:

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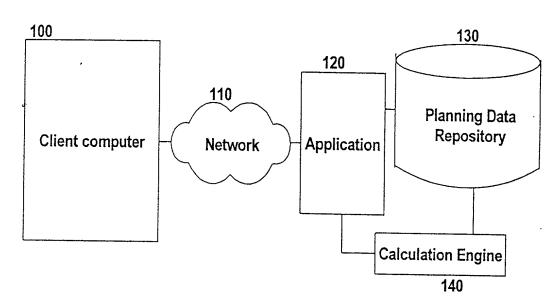


FIG. 1

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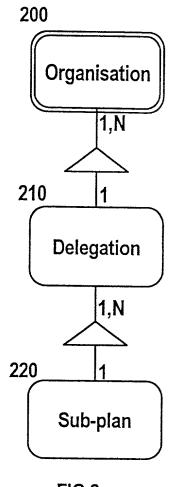


FIG.2

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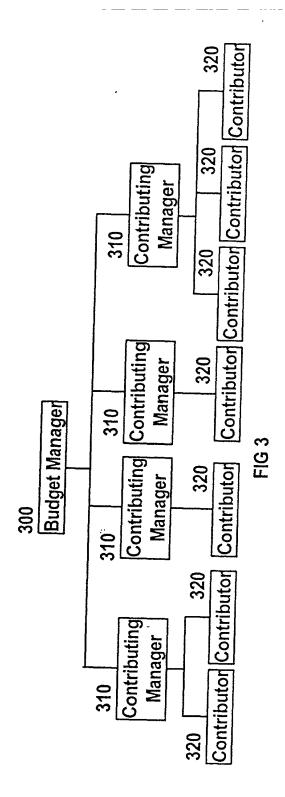
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Applicant: Marc A. Desbiens and James W. Sinclair Title: IMPROVEMENTS TO COMPUTER-BASED BUSINESS PLANNING PROCESSES

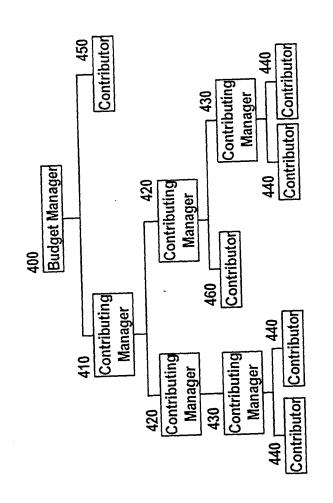
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BUSINESS PLANNING PROCESSES

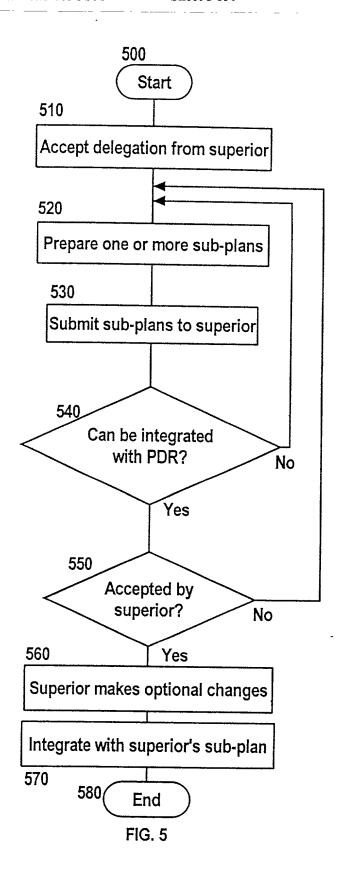
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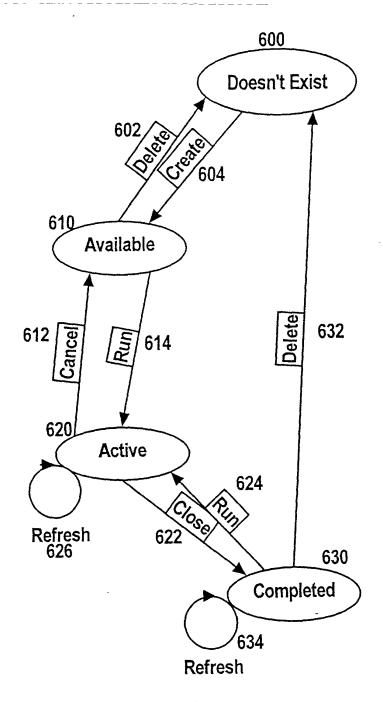


FIG. 6

Applicant: Marc A. Desbiens and James W. Sinclair Title: IMPROVEMENTS TO COMPUTER-BASED BUSINESS PLANNING PROCESSES

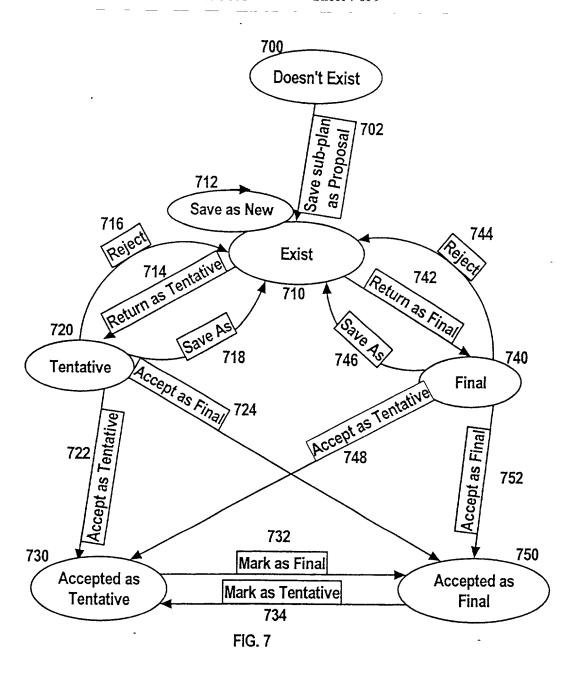
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Applicant: Marc A. Desbiens and James W. Sinclair **Title:** IMPROVEMENTS TO COMPUTER-BASED BUSINESS PLANNING PROCESSES

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		001	
	Organisation Level	User Class	
	Corporate Management	User Class a	
810	Corporate Marketing North American Marketing European Marketing	User Class b User Class f User Class g	
811	Corporate Sales North American Sales European Sales	User Class c User Class h User Class i	
	821		831
812	Corporate Manufacturing Product A Product B	User Class d User Class j User Class k	
813	Research and Development	User Class e	
L	823		833

FIG. 8

BUSINESS PLANNING PROCESSES

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	Organisation Level	User Class
	Corporate Management	User Class a
910	Computing Capital - Corporate Computing Capital - North America Computing Capital - Europe	User Class I User Class n User Class o
911	Computing Expense - Corporate Computing Expense - North America Computing Expense - Europe	User Class m User Class p User Class q
	921	931

FIG. 9